

February 26, 2018



*Carolinas-Virginia Minority Supplier Development Council  
2018 Post-Annual Meeting Wrap-Up*

***And now... a message from our sponsor, Capital One!***





## Greetings from the President

I want to thank everyone for your great support of the Carolinas-Virginia Minority Supplier Development Council. We had a successful 2017, and we are off to another good year in 2018. Our 2018 Annual Meeting held on the campus of Capital One provided a great platform to "Picture The Future." Leveraging technology, we recognized the impact technology is having -- and will have even more in the future.

Our ability to engage at our Annual Meeting was totally enhanced by the use of technology. Moreover, the conversations and presentations that informed us about our work as it relates to technology were fascinating. I want to thank our Interim President of NMSDC, Louis Green, for attending and providing such profound insight about the future of our work. He along with Jim Gorzalski and Margaret Mayer did a fantastic job sharing about technology advances, Supplier Development and the Business transformation that is occurring.

We also want to congratulate our MBEIC Award winners -- and especially our Lifetime Achievement Award recipients -- Jon King and David Fitts. They are examples of how great commitment and passion can create a sustainable impact to our work.

The Council's focus on Corporate Member "Needs" and MBE "Value Propositions" is where our the "RING" Strategy will be developed in 2018.

**Regional Industry Needs Groups "RINGS"** will drive the plans and execution of the Council. Our ability to provide MBEs that can respond to needs, grow and scale is an imperative.

As we move into 2018, we look forward to a year of challenge that will make us all better. We mostly look forward to your partnership in Creating the Picture Of Success!

***Eric Watson***

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## Deborah Williams Named New CVMSDC Board Chair

The executive committee of the Carolinas-Virginia Minority Supplier Development Council appointed Deborah Williams as its new chairman, for the 2018-2019 program year. Williams is senior director of sourcing and supplier diversity for Premier Inc., a health care alliance network based in Charlotte, North Carolina.



Williams honed her leadership, strategic sourcing and management skills during a 20-year career at Detroit Medical Center. She is a graduate of Walsh College of Business Administration with a Master of Management degree. Williams said, "I am honored and excited to continue the tradition of excellent leadership at CVMSDC and look forward to building meaningful relationships with our Corporate Members and MBEs over the next year."

## FROM RACS TO RINGS (*Regional Industry Needs Groups*)

In the future, the Regional Industry Needs Group (RING) structure will provide overall direction to support the CVMSDC mission and vision.

This structure will allow the Council to specify the organization's objectives and develop plans designed to achieve these objectives; and then allocate resources to implement the plan. Priorities will include:

- Targeted Industries in the market (events, programs)
- Align and match MBEs to Corporations and Industries (data on procurement Activities Corporation)

- Target MBE Development and Capacity Building
- Corporate Engagement (Benchmarking, White Papers, Industry Defined Forums)

## Congratulations to all the CVMSSDC 2018 MBEIC Impact Award Winners!

AWARD	AWARD RECIPIENT(S)
MBEIC Best New Program Award	Clemson University and MUSC Health
MBEIC Council Impact Award for MBE Advocacy	Denny's
MBEIC Council Impact Award for MBE Development	Sonoco
MBEIC Council Impact Award	MetLife and Capital One
MBEIC Chair's Awards: Outstanding Leadership & Dedication	Tim Catlett, Progressive Business Solutions Ron Garstka, Dominion Energy Rick Harris, R.L. Enterprise Sonoco
MBEIC Chair's Award: Outstanding Commitment & Dedication - Staff	Paula Bowens
MBEIC Chair's Impact Award	Eric Watson
President's Award	Thomas Bowles, Key Personnel and Alicia Thompson, Capital One
CVMSSDC Lifetime Achievement Awards	David Fitts and Jon King

***In recognition of CVMSSDC President & CEO Eric Watson receiving the Chairman's Impact Award, Thomas Bowles, Council MBE Input Committee Chair, acknowledged and expressed gratitude to Eric for his outstanding commitment to supplier development, supplier***

*diversity and inclusion. Thomas also recognized Eric for his successful efforts at developing and executing a strategic plan designed to create value for all stakeholders of CVMSDC.*

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